



“Duty Free Americas needed a strong legal team to guide its relocation to Florida and help secure the right corporate headquarters for its growing business as it expands into new markets with new products.”

*- Ivan Reich, Attorney,
Commercial Litigation Group*

When Duty Free Americas relocated its corporate headquarters to Florida, it turned to Becker & Poliakoff.

Challenge

Duty Free Americas is a global travel retailer operating at airports and border crossings around the country and overseas. Their products range from liquor, tobacco and confection products to fragrances, cosmetics, jewelry and designer fashion accessories from around the world. They needed a corporate headquarters in Florida that was strategically located to meet the demands of a fast-paced global business.

Approach

Florida continues to attract new businesses from all over the world and because our attorneys are active in economic development at the local and state level, we are able to assist these companies with site selection, negotiation of tax and non-tax incentives, compliance with state regulations and the best choice for entity formation and tax structuring.

Outcome

Becker & Poliakoff was instrumental in helping Duty Free Americas obtain economic incentives in connection with the relocation of the Company's world headquarters to a 100,000-square-foot building in Hollywood, Florida, conveniently located between several international airports and shipping ports. Becker & Poliakoff attorneys continue to provide legal and business counsel to Duty Free Americas as it expands and diversifies its operations, including assisting the Company in its successful bid for the duty-free concession contract at Miami International Airport.

